

This FSG Part 2 contains information specific to your adviser and should be read together with the <u>FSG Part 1</u>. GPS Wealth Ltd has authorised your adviser to distribute this FSG.

#### Who is providing the financial services?

Your Financial Adviser is Alexandra Homann (Alexandra).

I am an Authorised Representative of GPS Wealth Ltd AFSL 254 544 and am authorised by GPS Wealth Ltd to provide the financial services described in this FSG.

My Authorised Representative number is 466724.

## What experience does your financial planner have?

I began my career in the finance industry in 1998 as an accountant and in 2015 I transitioned into financial planning and started Gabriel Financial Services. I have a real passion for helping clients achieve their financial goals and providing strategic advice. I hold an Advanced Diploma of Financial Planning, Bachelor of Commerce (majoring in Accounting & Finance) and I am a chartered accountant.

#### Does your adviser have any associations and conflicts of interest?

I am a sub-authorised representative of Gabriel Financial Services Pty Ltd ABN 62 168 458 633, an authorised representative (no. 466723) of GPS Wealth Ltd ABN 17 005 482 726

Gabriel Financial Services Pty Ltd may have referral arrangements with other professional service providers. If a client is referred to us, we may pay the referrer a fee or other benefit. We will record the details of any referral fees in the Statement of Advice we prepare for you. If we refer a client to another service provider they may pay us a referrer fee. We will only refer you to third party professionals, where we believe it is in your best interest to do so.

All fees and commissions are paid to Gabriel Financial Services Pty Ltd.

I am a Director of Gabriels Accounting which provides Accounting services (a separate entity to Gabriel Financial Services Pty Ltd) and may therefore benefit from you using their services. We will only recommend you use these services where we believe it is in your best interest to do so, and with your agreement.

Please refer to FSG Part 1, for further information on other relationships that might influence Count Limited (Count) in providing financial advice services, we will also disclose any associations or conflicts within the Statement of Advice, that we prepare for you.

# What qualifications has your adviser completed?

#### **Qualification Name**

Diploma of Financial Planning

Advanced Diploma of Financial Planning

**Bachelor of Commerce** 

#### **Authorised Products and Services**

I am authorised in the following products and services:

Deposit and Payment Products - Basic Deposit Products

Government Debentures, Stocks or Bonds

Investment Life Insurance and Life Risk Insurance Products

Managed Investment Schemes including IDPS

Retirement Savings Accounts

Securities

Superannuation

Self-Managed Superannuation Funds

#### Schedule of Fees

These fees should be used as a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Our fees are set out below:

- Plan preparation and implementation fees. These are the fees you pay when you have agreed to receive our advice and will be between \$0.00 and \$20,000.00, inclusive of GST, depending on complexity and scope of advice.
- Annual Ongoing service fees. These are the fees you pay when you agree to receive our ongoing advice, and will be between \$500.00 pa and \$30,000.00 pa, inclusive of GST. Our ongoing services will be agreed with you in an ongoing services agreement.

## How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to GPS Wealth Ltd.

GPS Wealth Ltd will pay up to 100% of those fees and commissions to Gabriel Financial Services Pty Ltd.

Gabriel Financial Services Pty Ltd may pass on up to 100% of those fees and commission to Alexandra Homann.

I am a Director of Gabriel Financial Services Pty Ltd and am remunerated through the payment of salary and bonus / directors fees.

# How can you contact your financial adviser?

Alexandra Homann Phone: +61 2 9526 0999

Gabriel Financial Services Pty Ltd Mobile:

Website: <a href="http://www.gabrielfinancialservices.com.au">http://www.gabrielfinancialservices.com.au</a> Email: <a href="mailto:alexandra@gabriels.com.au">alexandra@gabriels.com.au</a>

Office Address: 84 Cawarra Road Caringbah NSW 2229 Postal Address: PO Box 2070 Taren Point BC NSW

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## Who is providing the financial services?

Your Financial Adviser is Fiona Olmedo (Fiona).

I am an Authorised Representative of GPS Wealth Ltd AFSL 254 544 and am authorised by GPS Wealth Ltd to provide the financial services described in this FSG.

My Authorised Representative number is 1234535.

## What experience does your financial planner have?

Fiona began her career in the Financial Advice industry in 2004. She holds a Master of Financial Planning and has a wealth of experience in providing advice to clients on diverse financial planning matters and lifestyle design.

Fiona loves to engage clients in all different phases of life; from those looking to build wealth, creating strong foundations and those preparing for retirement. She believes in taking the time to understand her client's needs and wants and then using her knowledge and skills to provide a tailored plan to help them achieve their goals and protect their financial future.

# Does your adviser have any associations and conflicts of interest?

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Gabriel Financial Services Pty Ltd may have referral arrangements with other professional service providers. If a client is referred to us, we may pay the referrer a fee or other benefit. We will record the details of any referral fees in the Statement of Advice we prepare for you. If we refer a client to another service provider they may pay us a referrer fee. We will only refer you to third party professionals, where we believe it is in your best interest to do so.

All fees and commissions are paid to Gabriel Financial Services Pty Ltd.

Please refer to FSG Part 1, for further information on other relationships that might influence Count Limited (Count) in providing financial advice services, we will also disclose any associations or conflicts within the Statement of Advice, that we prepare for you.

# What qualifications has your adviser completed?

#### **Qualification Name**

FASEA Exam Standard Certification
Self Managed Superannuation Funds
928 Margin Lending - Knowledge and Skills
Master of Financial Planning

#### **Authorised Products and Services**

#### I am authorised in the following products and services:

Deposit and Payment Products - Basic Deposit Products

Government Debentures, Stocks or Bonds

Investment Life Insurance and Life Risk Insurance Products

Managed Investment Schemes including IDPS

Retirement Savings Accounts

Securities

Standard Margin Lending Facilities

Superannuation

Self-Managed Superannuation Funds

#### Schedule of Fees

These fees should be used as a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Our fees are set out below:

- Plan preparation and implementation fees. These are the fees you pay when you have agreed to receive our advice and will be between \$2,200.00 and \$20,000.00, inclusive of GST, depending on complexity and scope of advice.
- Annual Ongoing service fees. These are the fees you pay when you agree to receive our ongoing advice, and will be between \$2,200.00 pa and \$20,000.00 pa, inclusive of GST. Our ongoing services will be agreed with you in an ongoing services agreement.

#### How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to GPS Wealth Ltd.

GPS Wealth Ltd will pay up to 100% of those fees and commissions to Gabriel Financial Services Pty Ltd.

Gabriel Financial Services Pty Ltd may pass on up to 100% of those fees and commission to Fiona Olmedo.

I am an Employee of Gabriel Financial Services Pty Ltd and am remunerated through the payment of salary and bonus.

## How can you contact your financial adviser?

Fiona Olmedo Phone: 02 9526 0999

Gabriel Financial Services Pty Ltd Mobile: 0422099015

Website: https://www.gabrielfinancialservices.com.au/ Email: fiona@gabriels.com.au

Office Address: 84 Cawarra Road Caringbah NSW 2229

Postal Address: PO Box 2070 Taren Point BC NSW

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